Possible New Products and Services

2020 MORE Budget Hearing: June 2019

Discovery/Online Catalog Software

MORE's subscription to our main online catalog software (brand name Encore) will be up at the end of February 2020. There are two main options going forward: stick with Encore, or switch to a new discovery interface.

Option 1: Stick with Encore

Innovative Interfaces, our Encore and Sierra vendor, will not be making significant development investments in Encore going forward, though they will continue to support it and fix bugs.

Costs:
- 1 or 2 year subscription (5% annual inflationary increase)
    - Year 1 - $40,898
    - Year 2 - $42,942
- 3 year subscription (3.5% annual inflationary increase)
    - Year 1 - $40,119
    - Year 2 - $41,322
    - Year 3 - $42,562

Option 2: Switch to a new discovery interface

The two most promising products for MORE are BiblioCommons' BiblioCore and Innovative's new Inspire Discovery:

BiblioCore

- Vendor: BiblioCommons
- Examples:
    - Hennepin County Library
    - St. Paul Public Library
    - Kansas City Public Library
    - MARINet
- Cost: $49,092 annually for BiblioCore (discovery). One-time implementation fee would be $27,046.
- Recorded demo: https://vimeo.com/338896476, password: moreisgreat. 90 minutes long.

Inspire Discovery

- Vendor: <u>Innovative Interfaces</u>
- Examples: New product; no live sites
- Cost: List price:
  - Inspire Discovery Annual Subscription - $90,653
  - Implementation Services - $11,250
- Early Adopter Promotion (if MORE commits by the end of July 2019):
  - Inspire Discovery Annual Subscription:
    - Year 1 - $38,950
    - Year 2 - $48,688
    - Year 3 - $51,122
  - Implementation Services - $11,250
- Recorded demo: https://iii.webex.com/recordingservice/sites/iii/recording/playback/6f7f9 2bad3ed429998506aa36ebebb2, password: ConteXt. 55 minutes long.

Library App

- BiblioCommons currently has an app and is developing a new one. Information on the new app is included toward the end of the recorded demo linked above. The app is not offered as a stand-alone product; libraries must have BiblioCore to implement the app. App pricing is $11,023 annually.
- Innovative is developing an Inspire app, projected to be available around the end of 2019. We don't have pricing or any other information about that forthcoming product.
- Capira Technologies has a stand-alone app product. Brooklyn (NY) Public Library uses this product, and you could download their app to try it out. The annual base cost is $47,775.

Hoopla

This service offers electronic video, audiobooks, and ebooks. There is no platform fee; only a cost per use, at an average of $2 per use. This product may not be a good candidate for consortium purchase given the pricing model. Libraries that subscribe on their own could be more responsive to budget constraints and more nimble in adjusting patron limits.

Offsite Directors Council Meeting Venue

The IFLS Library System office's parking and meeting room capacity are limited, particularly for large, interactive meetings like MORE Directors Council. Chippewa Valley Technical College's Energy Education Center is a nearby venue with a meeting room better suited to the group's needs. Estimated annual cost: $1,000

IFLS Cataloging Subsidy

Since implementing a suite of cataloging options in 2018, it has become clear that some libraries would benefit from using IFLS's CABS (Cataloging and Bibliographic Services) or Shared

Services, but find that cost is a barrier. Pooled funds to subsidize IFLS's cataloging services would allow for a reduction in costs to libraries using these services.

IFLS's cataloging services help:

- All users to access library resources through accurate and detailed electronic records
- Those libraries that are short on funding, time, and/or expertise for cataloging
- Cataloging staff system-wide, reducing the time they need to spend fixing and de-duplicating records

Estimated annual cost: $30,000